ZOE EMPOWERS

Table of Contents

	<u>Page</u>
INDEPENDENT AUDITOR'S REPORT	1 - 2
FINANCIAL STATEMENTS	
Statements of Financial Position	3
Statements of Activities	4 - 5
Statements of Functional Expenses	6 - 9
Statements of Cash Flows	10
Notes to Financial Statements	11 - 17



Independent Auditor's Report

The Board of Directors of ZOE Empowers Raleigh, North Carolina

Opinion

We have audited the accompanying financial statements of ZOE Empowers (a nonprofit organization), which comprise the statements of financial position as of December 31, 2022 and 2021, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of ZOE Empowers as of December 31, 2022 and 2021, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

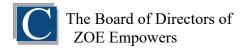
Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of ZOE Empowers and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about ZOE Empower's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.



Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of ZOE Empower's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about ZOE Empower's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Nashville, Tennessee May 1, 2023

Crosslin, PLLC

ZOE EMPOWERS STATEMENTS OF FINANCIAL POSITION

	Decem	ber 31,
	2022	2021
<u>ASSETS</u>		
Cash	\$ 3,248,337	\$ 2,935,107
Investments (Note C)	648,505	617,072
Contributions receivable, net of allowance for doubtful		
accounts of \$13,830 in 2022 and 2021 (Note D)	4,290,498	4,096,500
Total assets	\$ 9 197 240	\$ 7.64 <u>\$ 670</u>
1 Otal assets	\$ 8,187,340	\$ 7,648,679
<u>LIABILITIES</u>		
Accounts payable and accrued expenses	\$ 20,037	\$ 25,653
Total liabilities	20,037	25,653
NET ASSETS		
Without donor restrictions	2,036,814	1,890,959
With donor restrictions (Note F)	6,130,489	5,732,067
Total net assets	8,167,303	7,623,026
Total liabilities and net assets	\$ 8,187,340	\$ 7,648,679

ZOE EMPOWERS STATEMENT OF ACTIVITIES YEAR ENDED DECEMBER 31, 2022

	Without Donor Restrictions		Vith Donor estrictions	 Total
Support and revenue:				
Contributions and donations Interest and other income	\$ 2,	,770,610 <u>-</u>	\$ 3,540,992 12,218	\$ 6,311,602 12,218
Total support and revenue	2	,770,610	 3,553,210	 6,323,820
Net assets released from restrictions	3	,154,788	 (3,154,788)	
Expenses:				
Program services:				
Rwanda	1.	,114,275	-	1,114,275
Kenya-NGO	1.	,215,741	-	1,215,741
Malawi-NGO		541,009	-	541,009
Mozambique		7,640	_	7,640
Zimbabwe		566,530	_	566,530
Liberia		383,991	_	383,991
India-Chennai		317,439	_	317,439
India-Vizag		319,985	_	319,985
Tanzania		307,604		307,604
General		290,285	_	290,285
General		290,203	 	 290,283
Total program expenses	5	,064,499		5,064,499
Supporting services:				
Administrative expenses		246,270	-	246,270
Fundraising expenses		350,207	-	350,207
Total supporting expenses		596,477	-	596,477
Total expenses	5.	,660,976	 -	5,660,976
			 _	
Increase in net assets from				
operating activities		264,422	 398,422	 662,844
Nonoperating income (expense):				
Unrealized appreciation on investments	((118,567)	_	(118,567)
Total nonoperating income		(118,567)	-	(118,567)
Increase in net assets		145,855	398,422	544,277
Net assets at beginning of year		,890,959	 5,732,067	7,623,026
Net assets at end of year	\$ 2,	,036,814	\$ 6,130,489	\$ 8,167,303

ZOE EMPOWERS STATEMENT OF ACTIVITIES YEAR ENDED DECEMBER 31, 2021

	Without Donor Restrictions	With Donor Restrictions	Total
Support and revenue:			
Contributions and donations Interest and other income	\$ 2,804,845	\$ 3,085,389 6,780	\$ 5,890,234 6,780
Total support and revenue	2,804,845	3,092,169	5,897,014
Net assets released from restrictions	2,430,356	(2,430,356)	
Expenses:			
Program services:			
Rwanda	983,608	_	983,608
Kenya-NGO	1,022,566	-	1,022,566
Malawi-NGO	381,724	_	381,724
Malawi-CONTI	187,336	_	187,336
Zimbabwe	653,947	_	653,947
Liberia	315,951	_	315,951
India-Chennai	260,151	_	260,151
India-Vizag	202,587	-	202,587
Tanzania	266,347	-	266,347
General	166,043		166,043
Total program expenses	4,440,260		4,440,260
Supporting services:			
Administrative expenses	230,921	-	230,921
Fundraising expenses	372,659		372,659
Total supporting expenses	603,580		603,580
Total expenses	5,043,840		5,043,840
Increase in net assets from			
operating activities	191,361	661,813	853,174
Nonoperating income (expense):			
Unrealized appreciation on investments	51,769	-	51,769
Other income	116,200	-	116,200
Total nonoperating income	167,969	-	167,969
Increase in net assets	359,330	661,813	1,021,143
Net assets at beginning of year	1,531,629	5,070,254	6,601,883
Net assets at end of year	\$ 1,890,959	\$ 5,732,067	\$ 7,623,026

ZOE EMPOWERS STATEMENT OF FUNCTIONAL EXPENSES YEAR ENDED DECEMBER 31, 2022

Program Services

				Program Services			
	Rwanda	Kenya-NGO	Malawi-NGO	Mozambique	Zimbabwe	Liberia	India-Chennai
Salaries	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Services	-	-	-	-	-	-	-
Travel	-	-	-	-	-	-	-
Communications	-	-	-	-	-	-	-
Office	-	-	-	-	-	-	-
Postage and Shipping	-	-	-	-	-	-	-
Empowerment Program Costs:							
Office Expenses	62,129	4,848	27,159	1,523	31,385	13,152	9,278
Agriculture	103,087	119,656	40,263	124	70,350	44,697	18,124
Child Rights	6,411	30,582	3,566	825	1,950	2,752	4,290
Group Formation	42,297	54,039	22,761	405	37,954	15,987	11,910
Disease Prevention	34,016	64,732	13,092	-	14,286	53,397	8,202
Education	40,224	38,194	13,660	-	3,598	5,825	14,278
Home Construction	149,288	52,027	5,842	-	4,600	16,397	10,501
Micro-Grants	245,425	333,283	104,148	1,277	154,000	70,197	74,155
Salaries	262,159	255,015	178,927	1,502	161,322	89,991	48,783
Spiritual Cultivation	7,493	11,250	8,429	-	5,490	8,169	30,153
Transportation	113,890	39,999	40,064	476	60,145	24,527	9,772
Vocational Training	47,856	182,338	83,098	1,508	21,450	38,900	77,993
Other Program Expenses	-	29,778	-	-	-	-	-
	\$ 1,114,275	\$ 1,215,741	\$ 541,009	\$ 7,640	\$ 566,530	\$ 383,991	\$ 317,439

		ram Se	rvices - Con	tinued		Supporting Services				
In	dia-Vizag	Т	anzania	(General	Adı	ministrative	Fu	ındraising	Total
\$	-	\$	-	\$	182,019	\$	200,967	\$	187,788	\$ 570,774
	-		-		-		22,900		128,097	150,997
	-		-		108,266		-		-	108,266
	-		-		-		824		32,652	33,476
	-		-		-		21,123		-	21,123
	-		-		-		456		1,670	2,126
	14,808		17,107		-		-		-	181,389
	18,143		18,378		-		-		-	432,822
	5,493		2,529		-		-		-	58,398
	11,932		32,718		-		-		-	230,003
	13,752		21,741		-		-		-	223,218
	3,594		6,879		-		-		-	126,252
	17,143		15,903		-		-		-	271,701
	79,896		48,949		-		-		-	1,111,330
	47,090		57,674		-		-		-	1,102,463
	7,460		6,552		-		-		-	84,996
	34,716		21,606		-		-		-	345,195
	65,958		57,568		-		-		-	576,669
							<u>-</u> _		-	29,778
\$	319,985	\$	307,604	\$	290,285	\$	246,270	\$	350,207	\$ 5,660,976

ZOE EMPOWERS STATEMENT OF FUNCTIONAL EXPENSES YEAR ENDED DECEMBER 31, 2021

Program Services

	Program Services													
	Rwanda		K	enya-NGO	Ma	lawi-NGO	Mala	wi - Conti	Zi	mbabwe]	Liberia	Indi	a-Chennai
Salaries	\$	=	\$	-	\$	=	\$	-	\$	-	\$	=	\$	=
Services		=		-		=		-		-		=		=
Travel		-		-		-		-		-		=		-
Communications		-		-		-		-		-		=		-
Office		-		-		-		-		-		=		-
Postage and Shipping		-		-		-		-		-		=		-
Empowerment Program Costs:														
Office Expenses		26,957		4,848		28,527		12,258		29,700		8,850		6,289
Agriculture		102,672		110,449		38,911		4,861		65,525		23,011		16,847
Child Rights		7,556		25,479		585		2,778		4,390		3,840		6,448
Group Formation		74,351		94,927		13,431		13,987		42,572		9,690		11,524
Disease Prevention		27,727		75,277		16,945		4,750		10,456		46,910		6,536
Education		42,667		18,546		8,453		3,889		4,600		4,700		17,630
Home Construction		130,222		38,132		4,789		=		4,000		10,500		9,727
Micro-Grants		124,889		214,192		62,608		52,709		165,000		63,297		40,613
Salaries		247,150		230,234		110,790		34,408		147,351		75,023		43,011
Spiritual Cultivation		6,788		22,717		9,903		-		9,000		9,550		2,164
Transportation		97,079		44,553		29,583		9,236		105,423		17,300		24,780
Vocational Training		80,455		126,220		57,028		48,403		45,000		43,280		74,582
Other Program Expenses		15,095		16,992		171		57		20,930		-		-
	\$	983,608	\$	1,022,566	\$	381,724	\$	187,336	\$	653,947	\$	315,951	\$	260,151

		ram Se	ervices - Cont	inued			Supporting			
Inc	lia-Vizag]	Tanzania		General	Adı	ministrative	ministrative Fundraising		Total
\$	-	\$	-	\$	161,735	\$	193,565	\$	224,411	\$ 579,711
	-		-		-		15,424		129,211	144,635
	-		-		4,308		-		-	4,308
	-		-		-		175		13,813	13,988
	-		-		-		21,575		1,173	22,748
	-		-		-		182		4,051	4,233
	3,549		14,870		-		_		_	135,848
	8,572		15,350		-		-		-	386,198
	3,743		1,860		-		-		-	56,679
	17,700		33,400		-		-		-	311,582
	3,709		15,950		-		-		-	208,260
	4,686		5,900		-		-		-	111,071
	32,214		10,500		-		-		-	240,084
	38,465		45,400		-		-		-	807,173
	37,371		37,517		-		-		-	962,855
	-		5,700		-		-		-	65,822
	12,186		48,500		-		-		-	388,640
	40,356		31,400		-		-		-	546,724
	36		-		-		-		-	53,281
\$	202,587	\$	266,347	\$	166,043	\$	230,921	\$	372,659	\$ 5,043,840

ZOE EMPOWERS STATEMENTS OF CASH FLOWS

	Y	ears Ended I	December 31,
		2022	2021
Cash flows from operating activities:			
Increase in net assets	\$	544,277	\$ 1,021,143
Adjustments to reconcile increase in net assets			
to net cash provided by operating activities:			
Reinvested earnings on investments		(12,218)	(6,780)
Unrealized depreciation (appreciation) on investments		118,567	(51,769)
Increase in contributions receivable, net			
of allowance		(193,998)	(789,433)
Decrease in prepaid expenses		-	1,031
Decrease in other accounts receivable		-	423,347
Decrease in accounts payable and accrued expenses		(5,616)	(9,481)
Net cash provided by operating activities		451,012	588,058
Cash flows from investing activities:			
Purchase of investments		(150,000)	(250,000)
Proceeds from sale of investments		12,218	6,780
Net cash used in investing activities		(137,782)	(243,220)
Net increase in cash		313,230	344,838
Cash, beginning of year	2	2,935,107	2,590,269
Cash, end of year	\$ 3	3,248,337	\$ 2,935,107

A. NATURE OF ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES

ZOE Empowers ("ZOE") is a tax-exempt, not-for-profit organization, incorporated in the State of North Carolina. ZOE was established to provide a three-year empowerment program for orphan children in Africa and other poverty-stricken countries. This empowerment program teaches children essential life skills such as how to grow their own food and start small businesses. ZOE is currently active in eight countries (Rwanda, Kenya, Zimbabwe, Malawi, Mozambique, Liberia, Tanzania, and India).

Basis of Presentation

The financial statements of ZOE are prepared on the accrual basis of accounting.

Net Assets

For reporting purposes, ZOE's financial statements have been prepared to focus on ZOE as a whole. Resources are classified into two net asset categories based on the existence or absence of donor-imposed restrictions. Accordingly, the net assets of ZOE and changes therein are classified and reported as follows:

Net Assets Without Donor Restrictions - Net assets that are not subject to donor-imposed restrictions and may be expended for any purpose in performing the primary objectives of ZOE. These net assets may be used at the discretion of ZOE's management and the board of directors.

Net Assets With Donor Restrictions - Net assets subject to stipulations imposed by donors and grantors. Some donor restrictions are temporary in nature; those restrictions will be met by actions of ZOE or by the passage of time. Other donor restrictions are perpetual in nature, whereby the donor has stipulated the funds be maintained in perpetuity, but may permit ZOE to use or expend part or all of the income derived from the donated assets.

Use of Estimates

In preparing its financial statements, management is required to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities as of the date of the statement of financial position and the reported amounts of revenues and expenses in the statements of activities for the reporting period. Actual results could differ from those estimates.

A. NATURE OF ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES - Continued

Contributions

ZOE reports contributions of cash and other assets as restricted support if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statements of activities as net assets released from restrictions. Donor restricted contributions whose restrictions are met in the same reporting period as received are reflected as unrestricted contributions in the accompanying financial statements.

Contributions receivable are recorded at their estimated fair value and reflect discounts for payment terms greater than one year, if applicable. Contributions receivable are considered to be either conditional or unconditional promises to give. A conditional contribution is one which depends on the occurrence of some specified uncertain future event to become binding on the donor. Conditional contributions are not recorded as revenue until the condition is met, at which time they become unconditional. Unconditional contributions are recorded as revenue at the time verifiable evidence of the promise to give is received. ZOE has determined that all contributions received in 2022 and 2021 are unconditional promises to give.

Cash

ZOE deposits its cash in large commercial financial institutions. At times, such balances may exceed the Federal Depository Insurance Corporation limits, but ZOE believes such amounts do not represent a significant credit risk.

A. NATURE OF ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES - Continued

Fair Value Measurements and Financial Instruments

Assets and liabilities recorded at fair value in the statements of financial position on a recurring basis are categorized based on the level of judgment associated with the inputs used to measure their fair value. Level inputs are as follows:

- Level 1 Values are unadjusted quoted prices for identical assets in active markets accessible at the measurement date.
- Level 2 Inputs include quoted prices for similar assets in active markets, quoted prices from those willing to trade in markets that are not active, or other inputs that are observable or can be corroborated by market data for the term of the instrument. Such inputs include market interest rates and volatilities, spreads and yield curves.
- Level 3 Certain inputs are unobservable (supported by little or no market activity) and significant to the fair value measurement. Unobservable inputs reflect the best estimate of what hypothetical market participants would use to determine a transaction price for the asset or liability at the reporting date.

Investments in equity securities with readily determinable fair values and all investments in debt securities are stated at fair value. Changes in fair value of investments, including both realized and unrealized gains and losses, are included in the accompanying statements of activities. In determining realized gains and losses, the cost of investments is determined using the average cost method.

Income Taxes

ZOE Empowers is exempt from income taxes under Internal Revenue Code Section 501(c)(3); accordingly, no provision for taxes has been made in the financial statements.

ZOE accounts for the effect of any uncertain tax positions based on a *more likely than not* threshold to the recognition of the tax positions being sustained based on the technical merits of the position under examination by the applicable taxing authority. If a tax position or positions are deemed to result in uncertainties of those positions, the unrecognized tax benefit is estimated based on a *cumulative probability assessment* that aggregates the estimated tax liability for all uncertain tax positions. Tax positions for ZOE include, but are not limited to, the tax-exempt status and determination of whether income is subject to unrelated business income tax; however, ZOE has determined that such tax positions do not result in an uncertainty requiring recognition.

A. NATURE OF ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES - Continued

Functional Allocation of Expenses

The costs of providing the various programs and other activities have been summarized and reported on a functional basis. Program expenses include costs directly associated with the program and other indirect costs determined to benefit that program. These costs have been allocated between program expenses and supporting services based on estimates made by management.

B. LIQUIDITY AND AVAILABILITY OF RESOURCES

The table below represents financial assets available for general expenditures within one year as of December 31, 2022 and 2021:

	2022	2021
Financial assets at year end:		
Cash and cash equivalents	\$ 3,248,337	\$ 2,935,107
Investments	648,505	617,072
Contributions receivable	4,290,498	4,096,500
Total financial assets	8,187,340	7,648,679
Less amounts not available to be used		
for general expenditures within one year:		
Amounts designated for specific programs	(6,130,489)	(5,732,067)
Financial assets available to meet general		
expenditures within one year	<u>\$ 2,056,851</u>	<u>\$ 1,916,612</u>

ZOE receives significant support through restricted and unrestricted contributions and must maintain sufficient resources to meet responsibilities to its donors; therefore, these assets are limited to use for donor-restricted purposes.

C. INVESTMENTS

Investments at December 31, 2022 and 2021, consist of a balanced index mutual fund. All investments are considered level 1 investments.

Market Risk

Exposure to market risk is influenced by a number of factors, including the relationships between financial instruments, and the volatility and liquidity in the markets in which the financial instruments are traded. In many cases, the use of financial instruments serves to modify or offset market risk associated with other transactions and, accordingly, serves to decrease ZOE's overall exposure to market risk.

Concentrations of Credit Risk

ZOE's investment portfolio is impacted by various trading and brokerage activities in which counterparties primarily include broker-dealers, banks, and other financial institutions. In the event counterparties do not fulfill their obligations, ZOE may be exposed to risk. The risk of default depends on the creditworthiness of the counterparty or issuer of the instrument.

D. CONTRIBUTIONS RECEIVABLE

Contributions receivable at December 31, 2022 and 2021 consisted of the following:

	2022	2021
Empowerment Partner pledges net of allowance for doubtful accounts of \$13,830 Less: Discount for present value	\$ 4,436,135 (145,637)	\$ 4,191,482 (94,982)
Present value of contributions receivable	<u>\$ 4,290,498</u>	\$ 4,096,500

D. CONTRIBUTIONS RECEIVABLE - Continued

Maturities of contributions receivable at December 31, 2022, are expected to be as follows:

Year Ended December 31,	<u>Amount</u>
2023	\$2,623,791
2024	1,527,344
2025	285,000
Total expected contributions	\$4,436,135

E. RETIREMENT PLAN

Employees of the Organization may participate in an Internal Revenue Code section 403(b) retirement savings plan. The plan is funded by employer matching and employee contributions to the plan, pursuant to a salary reduction agreement.

F. NET ASSETS WITH DONOR RESTRICTIONS

Net assets with donor restrictions totaling \$6,130,489 and \$5,732,067 at December 31, 2022 and 2021, respectively, are available for use in Rwanda, Kenya, Zimbabwe, Malawi, Mozambique, Liberia, India, and Tanzania and have either use or time restrictions.

G. <u>NET ASSETS RELEASED FROM RESTRICTIONS</u>

During the year ended December 31, 2022 and 2021, net assets of \$3,154,788 and \$2,430,356, respectively were released from donor restrictions by incurring expenses satisfying the donor restricted purposes.

H. FAIR VALUE MEASUREMENTS

Guidance provided by the FASB defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. ZOE utilizes valuation techniques to maximize the use of observable inputs and minimize the use of unobservable inputs. Assets and liabilities recorded at fair value are categorized within the fair value hierarchy based upon the level of judgment associated with the inputs used to measure their value as described in the Note A.

The tables below present the balances of financial assets measured at fair value on a recurring basis by level at December 31, 2022 and 2021.

	Quoted Prices in Active Markets for Identical Assets Total (Level 1)		Significant Other Observable Inputs (Level 2)		Significant Unobservable Inputs (Level 3)	
2022:						
Vanguard Group Mutual Funds	<u>\$648,505</u>	<u>\$648,505</u>	\$		\$	
Total financial assets	\$648,505	\$648,505	\$		<u>\$</u>	
2021:						
Vanguard Group Mutual Funds	<u>\$617,072</u>	\$617,072	\$		\$	
Total financial assets	<u>\$617,072</u>	<u>\$617,072</u>	\$		<u>\$</u>	

I. SUBSEQUENT EVENTS

Management has evaluated subsequent events through May 1, 2023, the date the financial statements were available for issuance, and has determined there were no subsequent events requiring disclosure.